

# Ctac sees growth opportunities through innovation in hybrid cloud and AI

's-Hertogenbosch, 24 April 2026

Ctac N.V. (Euronext Amsterdam: CTAC), a leading listed IT and digital transformation partner, today issues a trading update for the first quarter of 2026. Revenue for the first quarter of 2026 amounted to € 30.9 million, a slight decrease (-1.9%) compared to the first quarter of 2025. As a result of the lower revenue, the EBIT was also lower.

## Shift in revenue mix

Behind the relatively stable revenue trend, clear shifts are visible. Revenue from projects, particularly from resourcing activities, is under pressure due to the impact of the DBA Act (*Wet DBA*). In addition, geopolitical developments are leading to longer decision-making processes and delays in customer projects. This is offset by growth in service revenue, including managed services and cloud-based license income. Moreover, Ctac is delivering an increasing number of AI-related projects.

## Dedicated-AI unit helps companies with AI transition

Ctac observes that organisations are taking a more critical view of their IT landscape and data security, and are increasingly opting for hybrid and sovereign solutions. Ctac is responding to this trend with its European cloud solutions. Furthermore, Ctac continues to invest in AI, which in 2026 led to the establishment of a dedicated AI unit within the organisation. From this unit, Ctac support clients in their AI transition.

## Full-year 2026 outlook

Given the current market conditions, Ctac is not making any specific statements regarding the expected development of its results for the full year 2026. However, due to the strong pipeline and the fact that the effects of cost-saving measures will mainly become apparent in the second half of the year, Ctac does not consider the first-quarter results to be indicative of the full year.

Gerben Moerland (CEO):

*“I am very proud of the new AI unit and the services we have developed to support our clients directly in their AI transition. Our clients recognise that AI can have a significant impact on their business operations and future profitability. It is encouraging to see that Ctac is increasingly regarded as the partner of choice for support and guidance.”*

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There is a multitude of factors that may cause actual results and forecasts to differ from those described in this document. Such factors may include: general economic and technological developments, scarcity in the labour market, the pace of internationalisation of the market for IT solutions and consulting activities, as well as future acquisitions and/or divestments.

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